

TITLE OF THE PROGRAM: Integrated training course for the operation and the management of a snail breeding unit.															
DURATION	48 hours														
DAYS AND TIMES	<table border="1"> <thead> <tr> <th>DAYS</th> <th>HOURS</th> </tr> </thead> <tbody> <tr> <td>Monday</td> <td>09:00–16:00</td> </tr> <tr> <td>Tuesday</td> <td>09:00–16:00</td> </tr> <tr> <td>Wednesday</td> <td>09:00–16:00</td> </tr> <tr> <td>Thursday</td> <td>09:00–16:00</td> </tr> <tr> <td>Friday</td> <td>09:00–16:00</td> </tr> <tr> <td>Saturday</td> <td>09:00–16:00</td> </tr> </tbody> </table>	DAYS	HOURS	Monday	09:00–16:00	Tuesday	09:00–16:00	Wednesday	09:00–16:00	Thursday	09:00–16:00	Friday	09:00–16:00	Saturday	09:00–16:00
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LOCATION	The snail breeding units and the offices of Touchstone Snail Technologies Ltd, in Larnaca, Cyprus.														
DESCRIPTION OF PARTICIPANTS	The program is addressed to snail breeders and/or to those interested to become snail breeders who are interested to gain knowledge about the management of a snail breeding unit.														
THE IMPORTANCE AND THE NECESSITY OF THIS TRAINING	To teach the participants the theoretical and practical way of the snail breeding methods, the trade, and the provision of consulting services, so that the trainees will improve their skills and be more successful in organizing and managing a snail breeding unit and to have more success in the management and the operation of a snail breeding unit.														
TARGET	<p>After the completion of the training course it is expected that the participant will be in a position to:</p> <ul style="list-style-type: none"> • Organize and manage a snail breeding unit 														
METHODS TO BE USED	<p>For the better implementation of the training course, it will be provided time for:</p> <ul style="list-style-type: none"> • Lectures • Suggestions • Discussions and exercises for the implementation of the various recommendations • Exercises with real examples • Exercises • Study of real examples • Discussion with executives from companies of various specialties • Real operational departments in order to handle all required tasks in a professional manner. 														

	<ul style="list-style-type: none"> • Practical training at the snail breeding units of Touchstone Snail Technologies Ltd
EDUCATIONAL MEANS	A file will be provided to the participants, which will include notes on the subject of the seminar. Throughout the training there shall be use of flipchart, projector and PowerPoint.
TRAINERS	Evangelos Evangelou Georgia Evangelou Stylianios Stylianou Valentinos Sierra
NUMBER OF AVAILABLE POSITIONS	1-2 people
PARTICIPATION RIGHTS	€2.500
LANGUAGE	English
CERTIFICATE OF ATTENDANCE	At the end of the training course the participants will receive a certificate of attendance.

DETAILED ANALYSIS OF THE TRAINING PROGRAMM

DAY (1) /TIME	DESCRIPTION	TIME PERIOD FOR THEORY WORK	TIME PERIOD FOR PRACTICAL WORK
Monday 09:00–16:00	Introduction <ul style="list-style-type: none"> • Touchstone Snail Technologies Ltd • The company's profile • Company's Organization Chart • Company's Services • The Five Recipes • Processing Unit Marketable snails Snail's anatomy <ul style="list-style-type: none"> • Digestive • Circulatory • Genital • Nervous system • Respiratory and excretory • The snail's movement • Snails' hibernation • The shell of the snail Enemies and diseases The advantages of Helix Aspersa Muller Nutritional value of snails The slime of snails Global market Questions & Answers	8 hours	
DAY (2) /TIME	DESCRIPTION	TIME PERIOD FOR THEORY WORK	TIME PERIOD FOR PRACTICAL WORK

<p>Tuesday 09:00–16:00</p>	<p>Breeding Method</p> <ul style="list-style-type: none"> • Open type • Closed type (the type of nethouses) • Closed type (the type of nethouses) combined with the use of a reproduction unit/chamber <p>Features of the open type farming</p> <p>Features of the closed type farming</p> <p>Conditions for the creation of a snail breeding unit</p> <p>Evaluation and study of the land</p> <ul style="list-style-type: none"> • Location & Altitude • Chemical analysis of the water • Biological analysis of the water • Ground • Temperatures • Humidity & Rainfall <p>The biological cycle</p> <p>The “Curtain Method”</p> <p>The breeding stages of a closed type farm</p> <ul style="list-style-type: none"> • Selection and placement of the Mother snails –Mature snails • Eggs and hatching • Separation of the mother snails from the small snails • Change the feed type • Sprays and disinfections • Water analysis • Snails’ analysis • Harvesting of mature snails • The drying process of the snails • Send the snails to the market • Preparation of the unit for the new production cycle. <p>Questions / Answers</p>	<p>8 hours</p>	
DAY (3) /TIME	DESCRIPTION	TIME PERIOD FOR THEORY WORK	TIME PERIOD FOR PRACTICAL WORK
<p>Wednesday 09:00–16:00</p>	<p>Production cycle September – May</p> <p>Preparing the snail breeding unit</p> <p>Daily work tasks</p> <ul style="list-style-type: none"> • Write down the amount of water • Check the irrigation system • Cleaning the filters • Check the UV • Check the electric fence • Mowing the grass 	<p>8 hours</p>	

	<ul style="list-style-type: none"> • Picking the dead snails • Cleaning the woods • Measuring the snail's weight gain • Diseases • Spraying • Feed • Update the online data program <p>Work tasks per month</p> <ul style="list-style-type: none"> • Reproduction • Fattening • The drying process of the snails • Sell the snails to the market • Preparing the unit for the new production period • Spraying • Feed <p>Production Cycle March – October Preparing the snail breeding unit</p> <p>Work tasks per month</p> <ul style="list-style-type: none"> • Record the amount of water • Check the irrigation system • Cleaning the filters • Check the UV • Check the electric fence • Mowing the grass • Picking the dead snails • Cleaning the woods • Measuring the snail's weight gain • Diseases • Spraying • Feed • Update the online data program <p>Work tasks per month</p> <ul style="list-style-type: none"> • Reproduction • Fattening • The drying process of the snails • Sell the snails to the market • Preparing the unit for the new production period • Spraying • Feed <p>Questions / Answers</p>		
DAY (4) /TIME	DESCRIPTION	TIME PERIOD FOR THEORY WORK	TIME PERIOD FOR PRACTICAL WORK
Thursday	Practical work at the snail breeding units of		8 hours

09:00–16:00	Touchstone Snail Technologies Ltd Questions / Answers		
DAY (5) /TIME	DESCRIPTION	TIME PERIOD FOR THEORY WORK	TIME PERIOD FOR PRACTICAL WORK
Friday 09:00–16:00	<p>The sale & the trade of snails</p> <ul style="list-style-type: none"> • The snails’ market • Assured market for the sale of your production • Certification of snails • The major markets • Prices and the increase in the price of the snail <p>Questions / Answers</p> <p>Financial data and know-how</p> <ul style="list-style-type: none"> • Cost Analysis • Project Costing & materials • Market prices • Annual consulting services • Income & Expenses • S. W. O. T. ANALYSIS • Certifications • Final reviews <p>Contracts</p> <p>Questions / Answers</p>	8 hours	
DAY (6) /TIME	DESCRIPTION	TIME PERIOD FOR THEORY WORK	TIME PERIOD FOR PRACTICAL WORK
Saturday 09:00–16:00	Practical work at the snail breeding units of Touchstone Snail Technologies Ltd Questions / Answers		8 hours